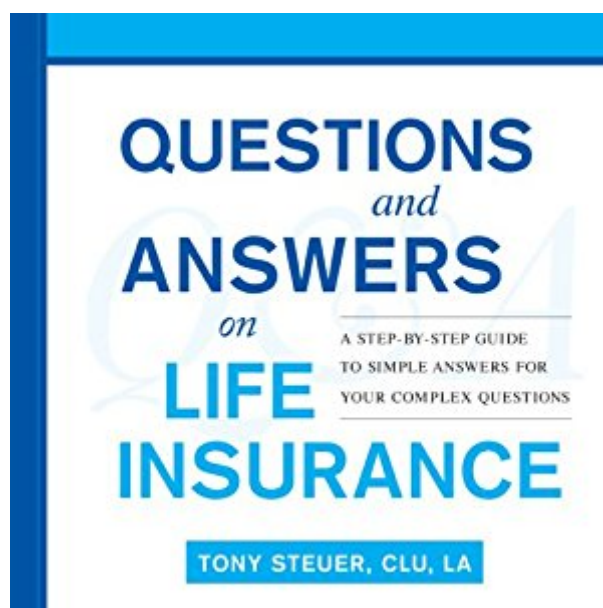


The book was found

# Questions And Answers On Life Insurance: The Life Insurance Toolkit



## Synopsis

Questions and Answers on Life Insurance is an extremely useful and one of a kind resource for anyone looking for a simple way to understand life insurance. It covers all the basics and the advanced information that you need to know. And all this in a format where you can go directly to the information you need without having to sort through information you're not looking for. Author Tony Steuer brings 17 years of experience in the life insurance. During this time Tony has guided clients with purchasing their life insurance and the ongoing maintenance of policies. He has also worked with professional advisors on reviewing their client's policies and determining needs. Tony has helped to keep client's, where possible, from unpleasant surprises. Questions and Answers on Life Insurance covers: Life Insurance Needs Planning Keeping your policy in force Company Evaluations Pitfalls to look out for Questions and Answers on Life Insurance is a valuable resource for anyone involved with a life insurance policy. It helps make a complex financial product understandable for consumers as well as financial advisors.

## Book Information

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## Customer Reviews

Tony Steurs book is one of the most comprehensive and informative books on Life insurance on the market today. Tony is genuinely interested in the welfare of consumers money and dispels the myths on life insurance. I enjoyed reading the book It provided plenty of samples of policy illustrations and explained how to evaluate an insurance companies financial stability and their ability to pay their death claims. I am a Life Insurance agent, so I found it very useful in trying to understand the different types of policies and which ones to avoid and which ones that would be

better suited for the consumer. Tony is a very intelligent man who knows how policies work and how to explain it to consumers and companies. I would give "Questions and answers: Life Insurance" 2 thumbs up and five stars. If you are a consumer getting ready to purchase a Life Insurance policy or have a policy that's up for renewal I would definitely recommend giving this book a read.

This is an excellent book that describes a lot of the details of life insurance. He takes a neutral approach to cash value vs term which is interesting at times. For example, he doesn't tell the reader that the life insurance company keeps your cash value when you die, which makes it a rip off because you are paying for two things (insurance and savings) but only get one. He indirectly makes this point by mentioning that the life insurance company has less risk the longer you keep the policy. I learned a tremendous amount from this book. Thank you for being very informative.

This book was long and boring... There are better books that go straight to the point.

I am a single woman almost 50 years old. I know I should know a lot more about life insurance but I don't. This book is a great reference tool. Now I know enough to ask intelligent questions when I shop around for life insurance policies.

Tony Steuer's book is an excellent introduction to the complex world of life insurance. In his easy-to-understand Question & Answer format, Steuer paints the big picture and fills in the details that one needs to understand life insurance products and how they work. I found the book clear, informative, and very helpful in my own discernment of what kind of life insurance I'm going to buy for my family. I highly recommend!

Very good book, outstanding information about life insurance and many different ways to work out a formula to help potential clients see the many benefits of life insurance

A lengthy list of Qs and As. The one weakness is the organization to find a topic could be better.

none

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